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# What Bosses Gain by Being Vulnerable

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One morning in Bangalore, South India, Archana Patchirajan, founder of a technology startup, called her entire staff in for a meeting. When they were all seated, she announced that she had to let them go because the startup had run out of funds. She could no longer pay them. Shockingly, her staff of high-caliber engineers who had their pick of jobs in the booming Silicon Valley of India, refused to